



**Peterborough &  
The Kawarthas  
Home Builders  
Association Inc.**  
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[www.peterboroughhomebuilders.com](http://www.peterboroughhomebuilders.com)

# Buy New, Buy Now

## Think you should wait . . . Think again!



- Interest rates are the lowest they have ever been. You may never get another opportunity like this again!
- Canada is not entangled in any mortgage crisis. Our Canadian banking system is sound and ready to lend.
- With a new house you know what you get and you'll get what you want. You can budget confidently knowing exactly what your future costs will be. No costly maintenance or surprise repairs to derail your budget.

"Buying a brand new home is the wisest decision you can make," says Lewis Nakatsui, Past-President of the Canadian Home Builders Association. "It's a solid investment in quality and comfort. It is also an exciting and satisfying experience. And at today's competitive prices and low interest rates there has never been a better time to buy in recorded history."

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"A lot of people are going to be kicking themselves because they failed to act. The downturn in the US has reduced material costs up here in Canada. Gasoline and transportation costs have all come down. The best time to buy a new house is not when customers are jockeying for line position outside sales offices. The best time is when all the stars align in the buyers favour. Buying new just makes more sense right now than ever before. But opportunities like this never last very long".

Don J. Armitage, Vice-President Peterborough & The Kawarthas Home Builders Association.